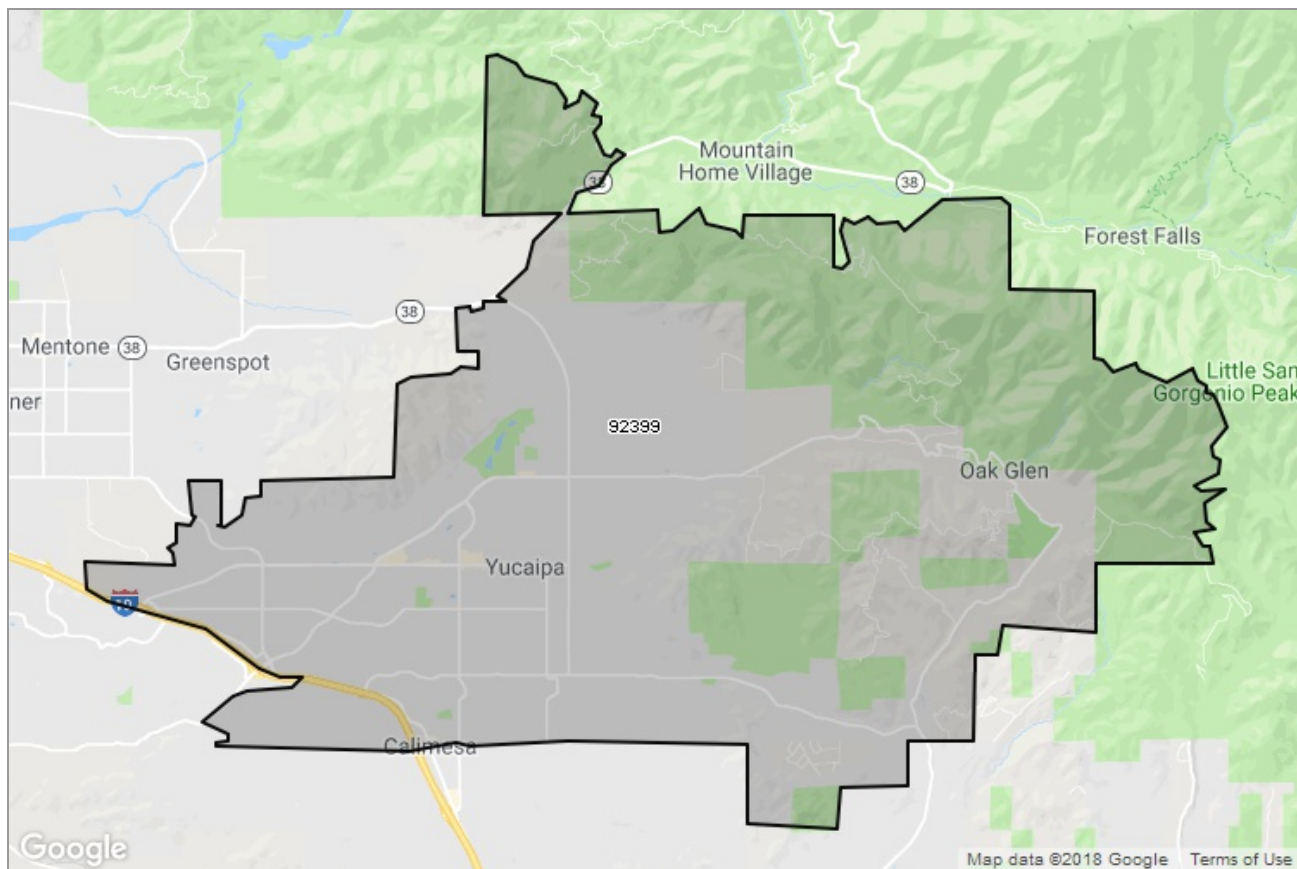


MARKET DATA REPORT

Yucaipa Housing Report: October



Report Characteristics

Report Name:

Yucaipa Housing Report: October

Report Date Range:

10/2017 – 10/2018

Filters Used:

MLS, Property Type, Location

Avg/Med: Both

Include Metrics By: County

Run Date: 11/14/2018

Scheduled: No

Presented by

East Valley Association of REALTORS®

(909) 792-4818

Other: <http://www.eastvalleyaor.org/index.php>

820 West Colton Ave.
Redlands, CA 92374

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Oct 2018	Oct 2017	+ / -	YTD 2018	YTD 2017	+ / -
Listing Activity Charts Metrics						
New Listing Count	72	62	+16.1%	747	726	+2.9%
New Listing Volume	\$54,873,163	\$25,380,496	+116.2%	\$354,404,088	\$296,249,414	+19.6%
Average Listing Price	\$634,494	\$503,502	+26%	\$530,077	\$477,771	+10.9%
Median Listing Price	\$412,500	\$427,500	-3.5%	\$433,413	\$410,583	+5.6%
Average Listing Price per Sq Ft	\$238	\$213	+12%	\$222	\$208	+6.8%
Median Listing Price per Sq Ft	\$219	\$203	+7.6%	\$212	\$200	+6%
Median Days in RPR	46.5	63	-26.2%	46.78	49.73	-5.9%
Months of Inventory	4.3	2.6	+65.4%	2.7	2.6	+1.5%
Sales Activity Charts Metrics						
Pending Sales Count	56	73	-23.3%	N/A	N/A	
Pending Sales Volume	\$24,895,998	\$32,311,299	-22.9%	N/A	N/A	
Closed Sales Count	44	66	-33.3%	521	576	-9.5%
Closed Sales Volume	\$15,946,501	\$25,482,299	-37.4%	\$206,985,426	\$220,681,181	-6.2%
Average Sales Price	\$362,420	\$386,095	-6.1%	\$397,285	\$383,127	+3.7%
Median Sales Price	\$349,000	\$362,000	-3.6%	\$374,445	\$353,890	+5.8%

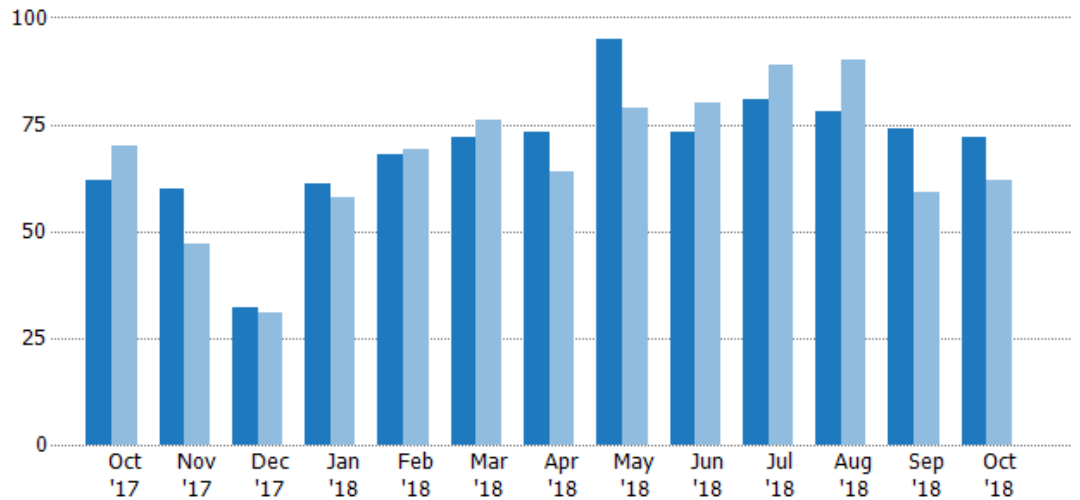
New Listings

The number of new residential listings that were added each month.

Filters Used

Custom Area: Yucaipa, CA 92399
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Oct '18	72	16.1%
Oct '17	62	-11.4%
Oct '16	70	5.7%



Current Year	62	60	32	61	68	72	73	95	73	81	78	74	72
Prior Year	70	47	31	58	69	76	64	79	80	89	90	59	62
Percent Change from Prior Year	-11%	28%	3%	5%	-1%	-5%	14%	20%	-9%	-9%	-13%	25%	16%

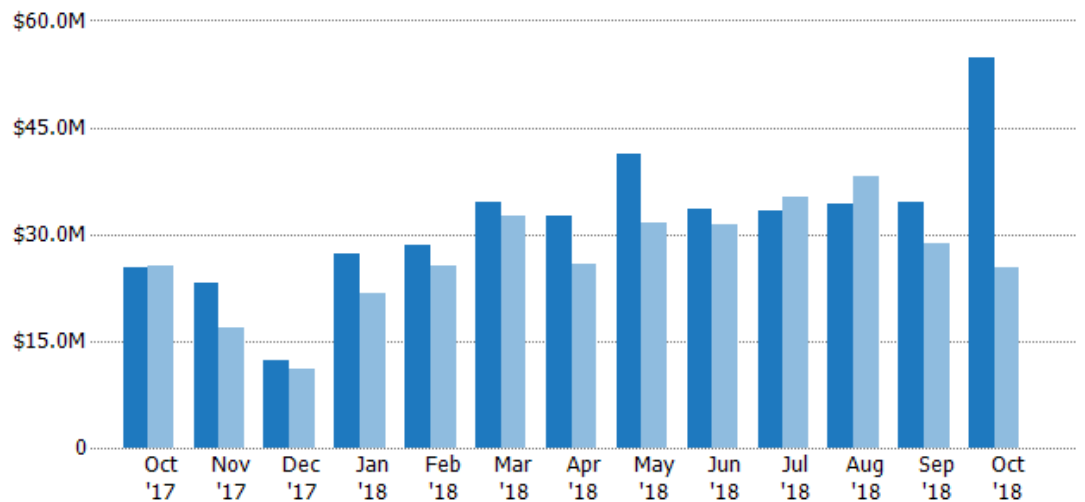
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

Custom Area: Yucaipa, CA 92399
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Oct '18	\$54.9M	116.2%
Oct '17	\$25.4M	-0.9%
Oct '16	\$25.6M	9.4%



Current Year	\$25.4M	\$23.1M	\$12.3M	\$27.2M	\$28.5M	\$34.4M	\$32.6M	\$41.2M	\$33.6M	\$33.2M	\$34.3M	\$34.5M	\$54.9M
Prior Year	\$25.6M	\$17M	\$11M	\$21.7M	\$25.5M	\$32.7M	\$25.8M	\$31.7M	\$31.4M	\$35.2M	\$38M	\$28.8M	\$25.4M
Percent Change from Prior Year	-1%	36%	12%	25%	12%	5%	26%	30%	7%	-6%	-10%	20%	116%

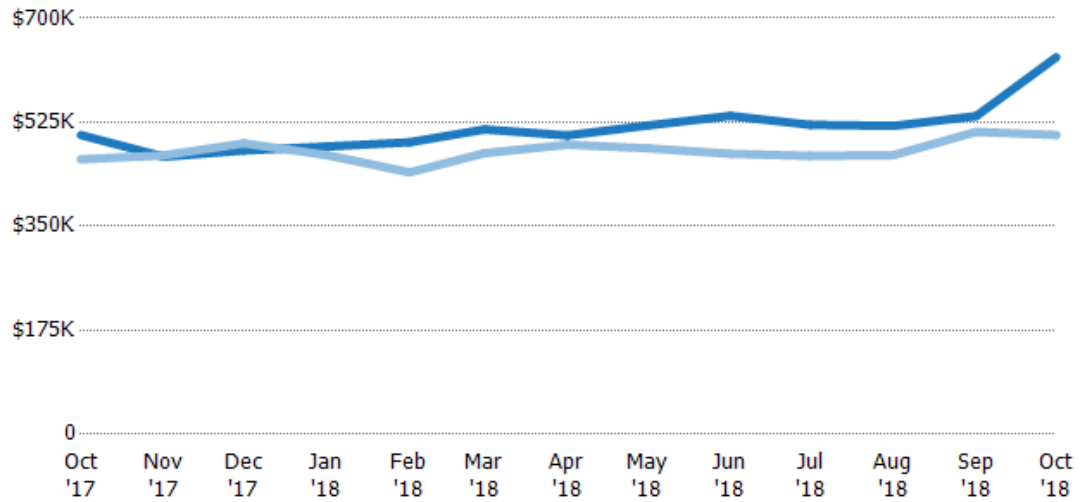
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Yucaipa, CA 92399
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Oct '18	\$634K	26%
Oct '17	\$504K	8.8%
Oct '16	\$463K	-1.9%



Current Year	\$504K	\$467K	\$477K	\$484K	\$491K	\$513K	\$503K	\$520K	\$536K	\$521K	\$519K	\$535K	\$634K
Prior Year	\$463K	\$469K	\$490K	\$470K	\$441K	\$473K	\$487K	\$481K	\$472K	\$468K	\$470K	\$509K	\$504K
Percent Change from Prior Year	9%	0%	-2%	3%	11%	8%	3%	8%	14%	11%	10%	5%	26%

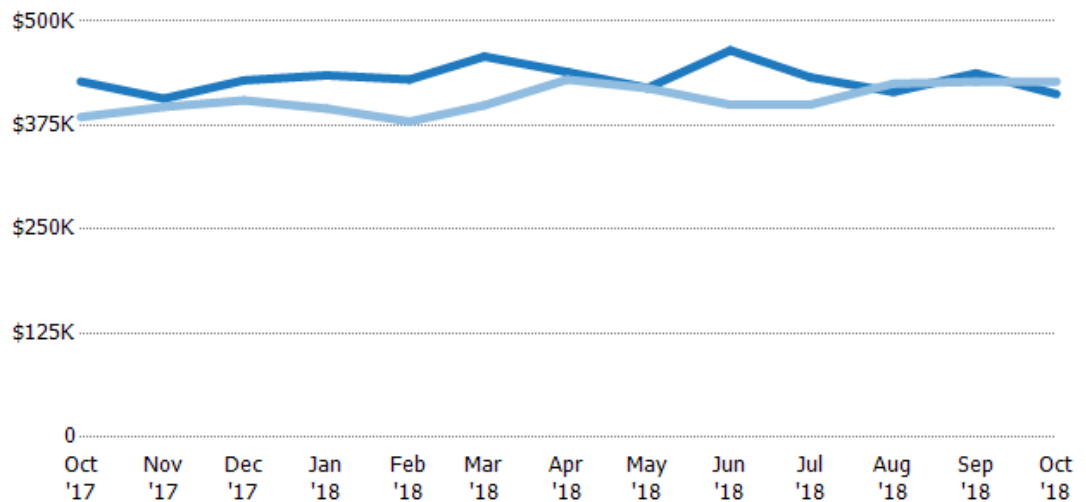
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

Custom Area: Yucaipa, CA 92399
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Oct '18	\$412K	-3.5%
Oct '17	\$428K	11.1%
Oct '16	\$385K	-2.1%



Current Year	\$428K	\$407K	\$429K	\$435K	\$430K	\$458K	\$439K	\$420K	\$465K	\$433K	\$415K	\$437K	\$412K
Prior Year	\$385K	\$397K	\$405K	\$395K	\$379K	\$399K	\$430K	\$420K	\$400K	\$400K	\$425K	\$427K	\$428K
Percent Change from Prior Year	11%	3%	6%	10%	13%	15%	2%	0%	16%	8%	-2%	2%	-4%

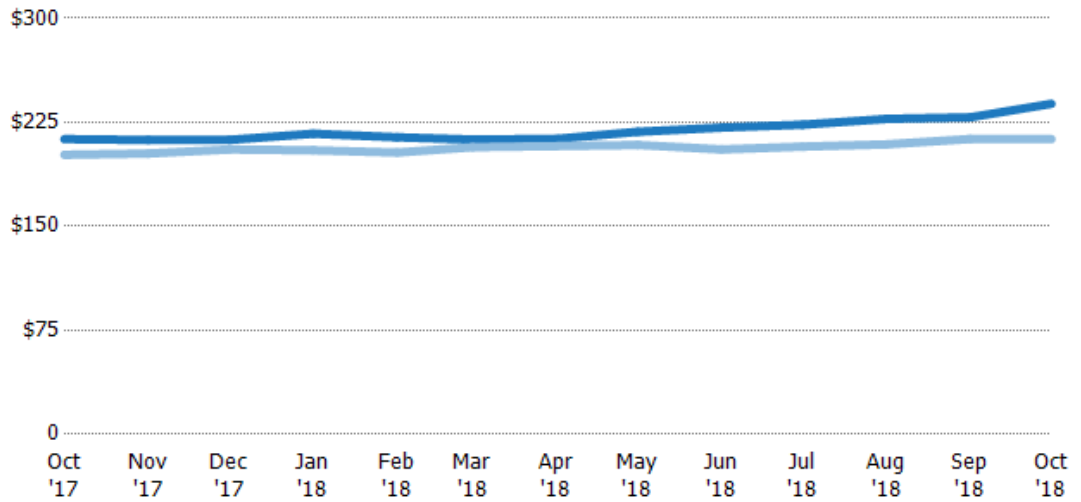
Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Yucaipa, CA 92399
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price/sq ft	% Chg.
Oct '18	\$238	12%
Oct '17	\$213	5.6%
Oct '16	\$202	-6.9%



Current Year	\$213	\$212	\$212	\$217	\$214	\$213	\$213	\$218	\$221	\$223	\$227	\$229	\$238
Prior Year	\$202	\$203	\$205	\$205	\$203	\$207	\$208	\$209	\$205	\$207	\$209	\$213	\$213
Percent Change from Prior Year	6%	5%	3%	6%	5%	3%	3%	5%	8%	8%	9%	7%	12%

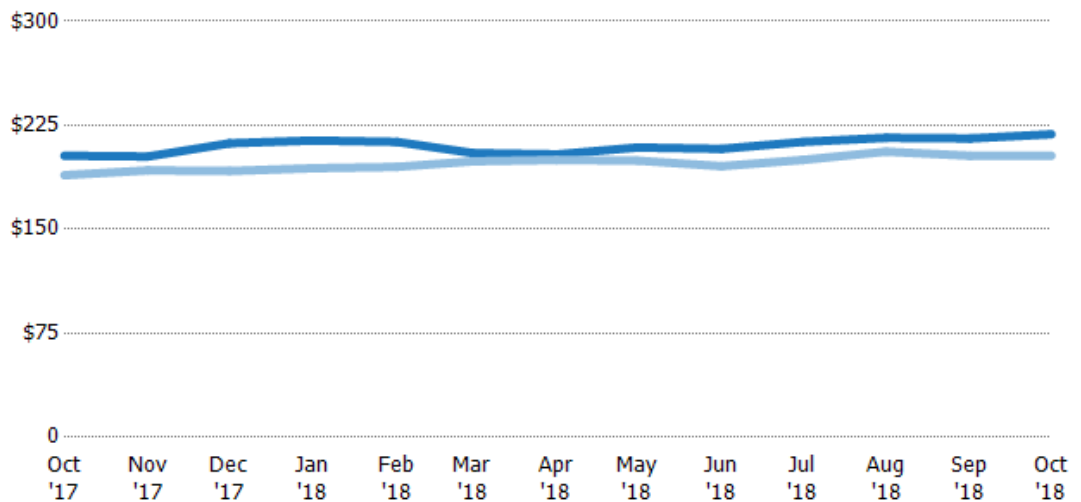
Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

Custom Area: Yucaipa, CA 92399
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price/sq ft	% Chg.
Oct '18	\$219	7.6%
Oct '17	\$203	7.4%
Oct '16	\$189	-5%



Current Year	\$203	\$203	\$212	\$214	\$213	\$205	\$204	\$209	\$208	\$213	\$216	\$216	\$219
Prior Year	\$189	\$193	\$192	\$194	\$195	\$199	\$200	\$200	\$196	\$200	\$206	\$203	\$203
Percent Change from Prior Year	7%	5%	10%	10%	9%	3%	2%	5%	6%	7%	5%	6%	8%

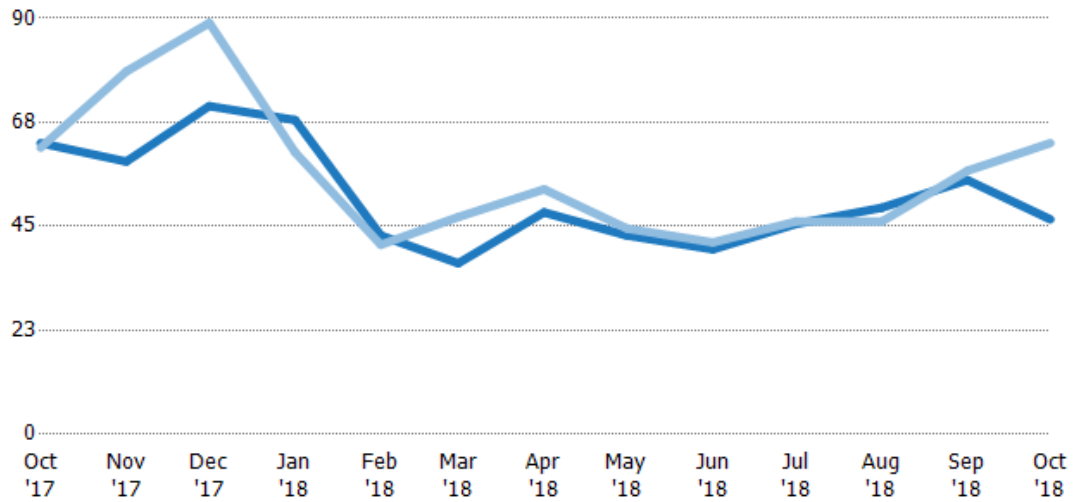
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

Custom Area: Yucaipa, CA 92399
 Saved Area
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Days	% Chg.
Oct '18	46.5	-26.2%
Oct '17	63	1.6%
Oct '16	62	-18.5%



Current Year	63	59	71	68	43	37	48	43	40	45.5	49	55	46.5
Prior Year	62	78.5	89	61	41	47	53	44.5	41.5	46	46	57	63
Percent Change from Prior Year	2%	-25%	-20%	11%	5%	-21%	-9%	-3%	-4%	-1%	7%	-4%	-26%

Median Days in RPR (By County)

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR by county.

Filters Used: Custom Area: Yucaipa, CA 92399 Saved Area; Property Type: Condo/Townhouse/Apt, Single Family Residence



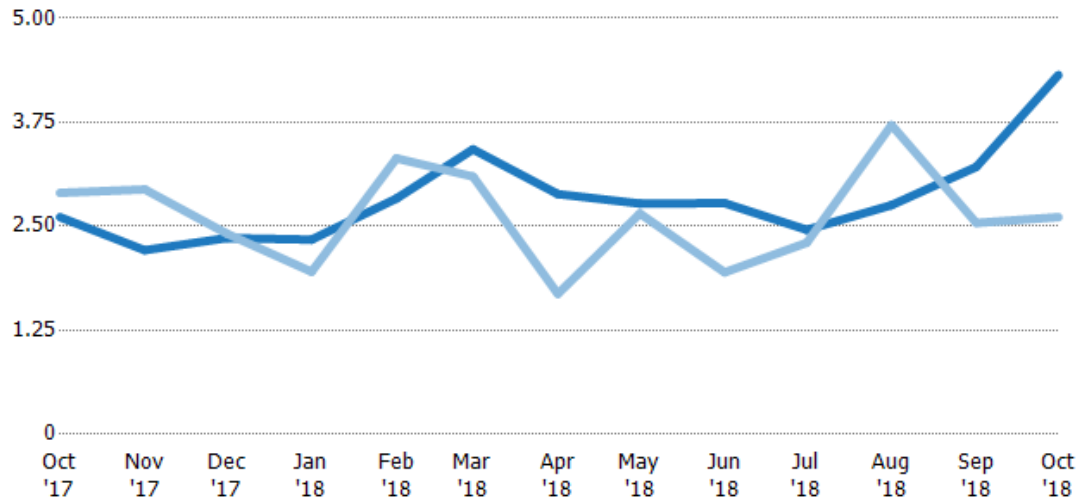
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

Custom Area: Yucaipa, CA 92399
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Months	% Chg.
Oct '18	4.32	65.4%
Oct '17	2.61	-10%
Oct '16	2.9	8.1%



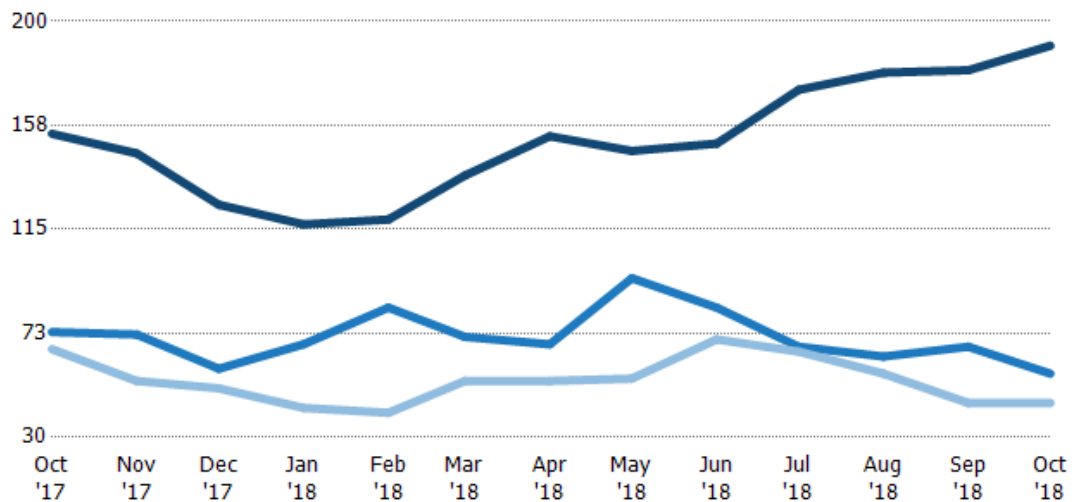
Current Year	2.61	2.21	2.36	2.34	2.83	3.43	2.89	2.77	2.78	2.46	2.75	3.21	4.32
Prior Year	2.9	2.94	2.41	1.95	3.32	3.1	1.69	2.65	1.95	2.3	3.72	2.54	2.61
Percent Change from Prior Year	-10%	-25%	-2%	20%	-15%	11%	71%	5%	43%	7%	-26%	27%	65%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

Custom Area: Yucaipa, CA 92399
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Active	154	146	125	117	119	137	153	147	150	172	179	180	190
Pending	73	72	58	68	83	71	68	95	83	67	63	67	56
Sold	66	53	50	42	40	53	53	54	70	65	56	44	44

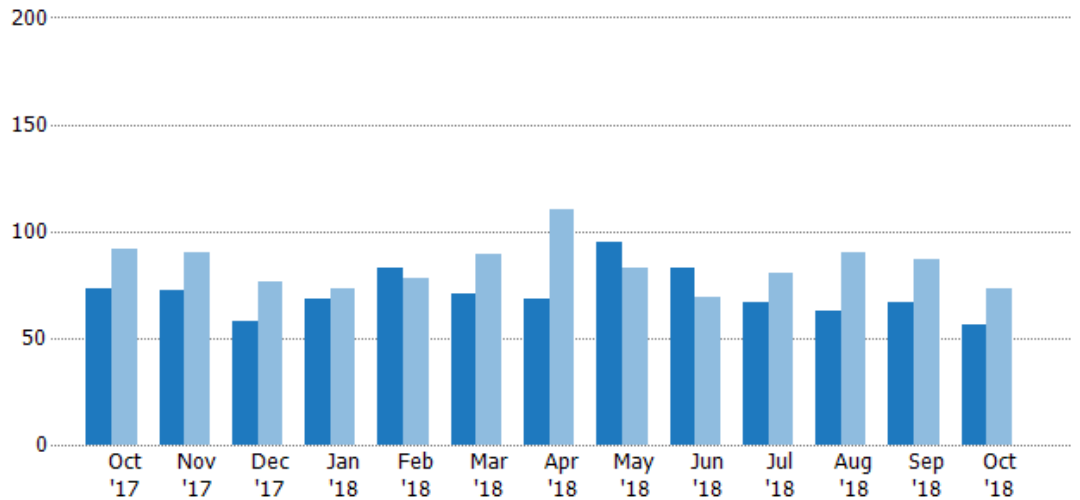
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

Custom Area: Yucaipa, CA 92399
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Oct '18	56	-23.3%
Oct '17	73	-20.7%
Oct '16	92	-17.4%



Current Year	73	72	58	68	83	71	68	95	83	67	63	67	56
Prior Year	92	90	76	73	78	89	110	83	69	80	90	87	73
Percent Change from Prior Year	-21%	-20%	-24%	-7%	6%	-20%	-38%	14%	20%	-16%	-30%	-23%	-23%

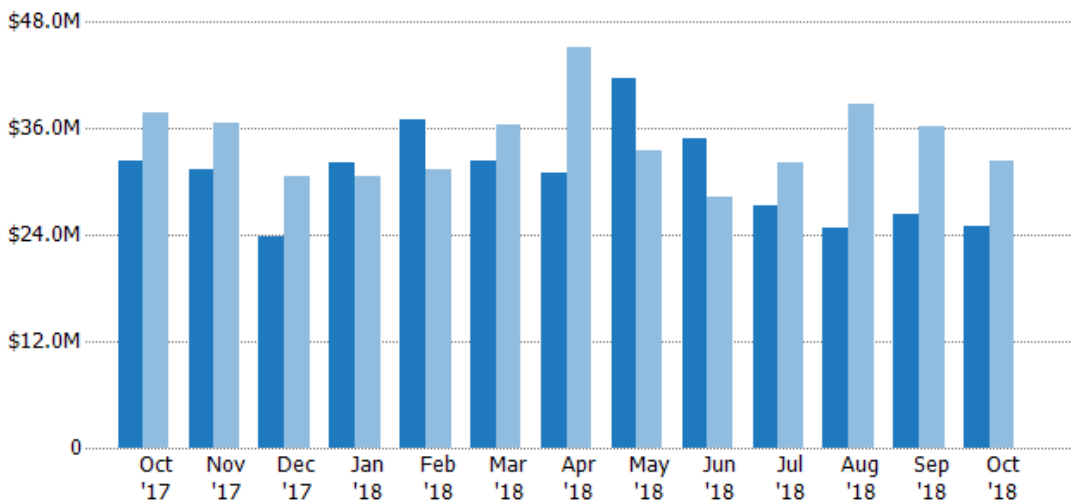
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

Custom Area: Yucaipa, CA 92399
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Oct '18	\$24.9M	-22.9%
Oct '17	\$32.3M	-14.6%
Oct '16	\$37.8M	-24.3%



Current Year	\$32.3M	\$31.3M	\$23.8M	\$32.1M	\$37M	\$32.4M	\$31M	\$41.6M	\$34.9M	\$27.3M	\$24.7M	\$26.4M	\$24.9M
Prior Year	\$37.8M	\$36.6M	\$30.7M	\$30.7M	\$31.3M	\$36.4M	\$45.2M	\$33.5M	\$28.3M	\$32.2M	\$38.8M	\$36.2M	\$32.3M
Percent Change from Prior Year	-15%	-14%	-22%	5%	18%	-11%	-31%	24%	23%	-15%	-36%	-27%	-23%

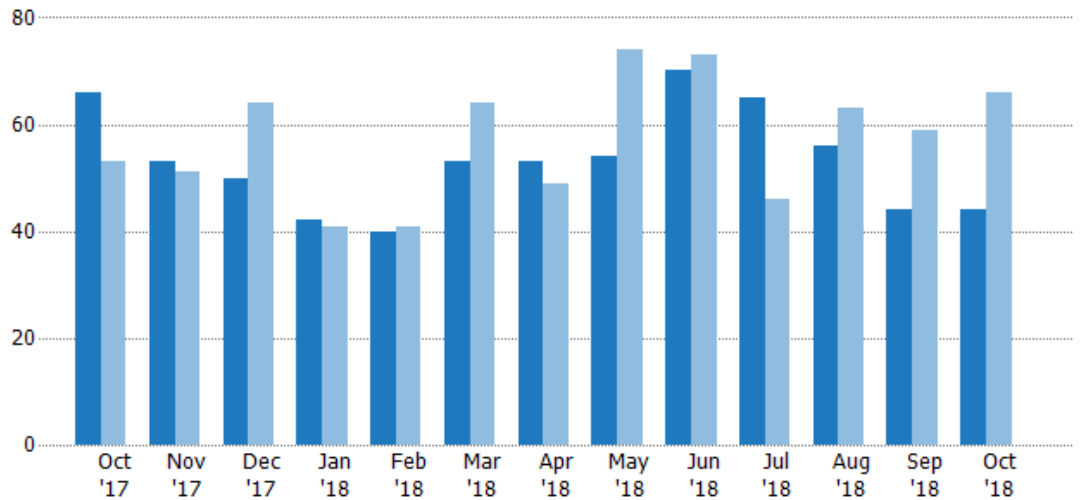
Closed Sales

The total number of residential properties sold each month.

Filters Used

Custom Area: Yucaipa, CA 92399
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Oct '18	44	-33.3%
Oct '17	66	24.5%
Oct '16	53	-13.2%



Current Year	66	53	50	42	40	53	53	54	70	65	56	44	44
Prior Year	53	51	64	41	41	64	49	74	73	46	63	59	66
Percent Change from Prior Year	25%	4%	-22%	2%	-2%	-17%	8%	-27%	-4%	41%	-11%	-25%	-33%

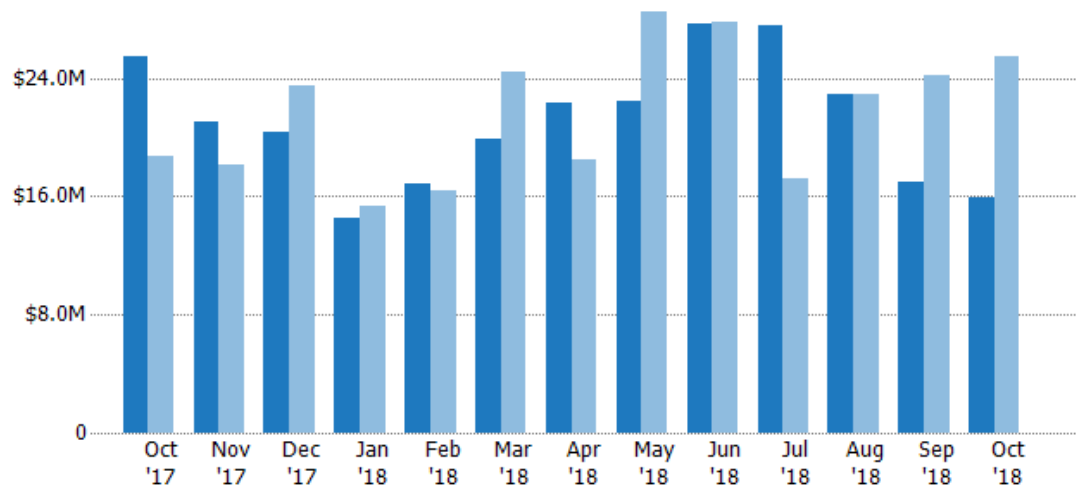
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

Custom Area: Yucaipa, CA 92399
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Oct '18	\$15.9M	-37.4%
Oct '17	\$25.5M	35.8%
Oct '16	\$18.8M	-13%



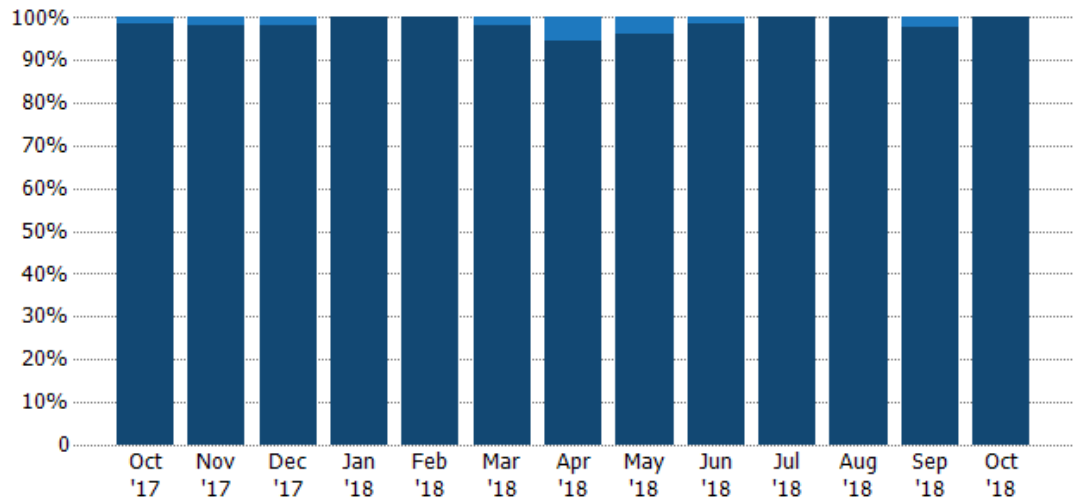
Current Year	\$25.5M	\$21.1M	\$20.3M	\$14.5M	\$16.8M	\$19.9M	\$22.3M	\$22.4M	\$27.7M	\$27.5M	\$22.9M	\$17M	\$15.9M
Prior Year	\$18.8M	\$18.1M	\$23.5M	\$15.4M	\$16.4M	\$24.4M	\$18.5M	\$28.5M	\$27.8M	\$17.2M	\$22.9M	\$24.2M	\$25.5M
Percent Change from Prior Year	36%	16%	-14%	-6%	3%	-18%	20%	-21%	0%	60%	0%	-30%	-37%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

Custom Area: Yucaipa, CA 92399
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

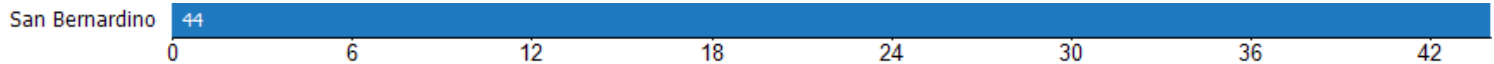


Condo/Townhouse	2%	2%	2%	-	-	2%	6%	4%	1%	-	-	2%	-
Single Family Residence	98%	98%	98%	100%	100%	98%	94%	96%	99%	100%	100%	98%	100%

Closed Sales (By County)

The total number of residential properties sold during the last month by county.

Filters Used: Custom Area: Yucaipa, CA 92399 Saved Area; Property Type: Condo/Townhouse/Apt, Single Family Residence



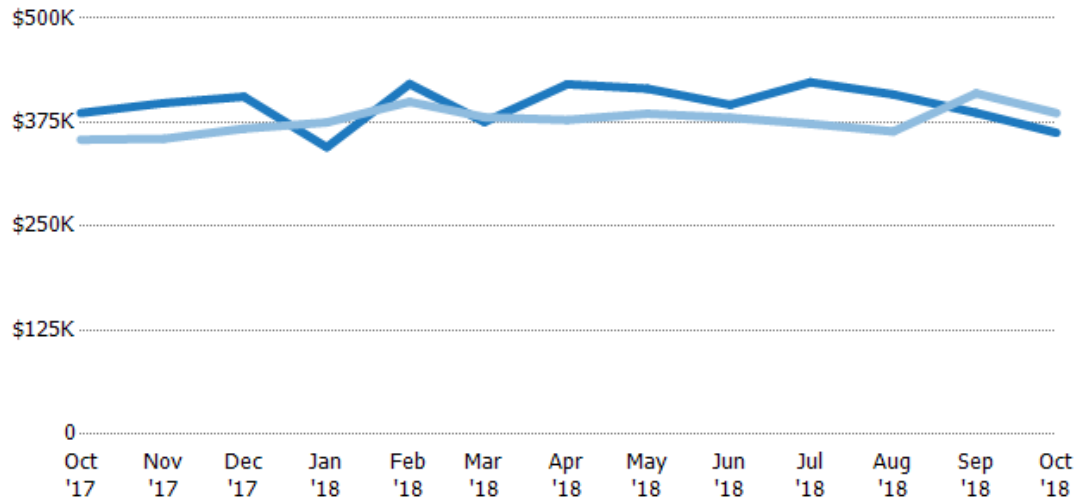
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

Custom Area: Yucaipa, CA 92399
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Oct '18	\$362K	-6.1%
Oct '17	\$386K	9%
Oct '16	\$354K	0.2%



Current Year	\$386K	\$398K	\$406K	\$345K	\$421K	\$375K	\$421K	\$415K	\$396K	\$423K	\$408K	\$386K	\$362K
Prior Year	\$354K	\$355K	\$367K	\$375K	\$400K	\$381K	\$378K	\$385K	\$380K	\$373K	\$364K	\$410K	\$386K
Percent Change from Prior Year	9%	12%	10%	-8%	5%	-2%	11%	8%	4%	13%	12%	-6%	-6%

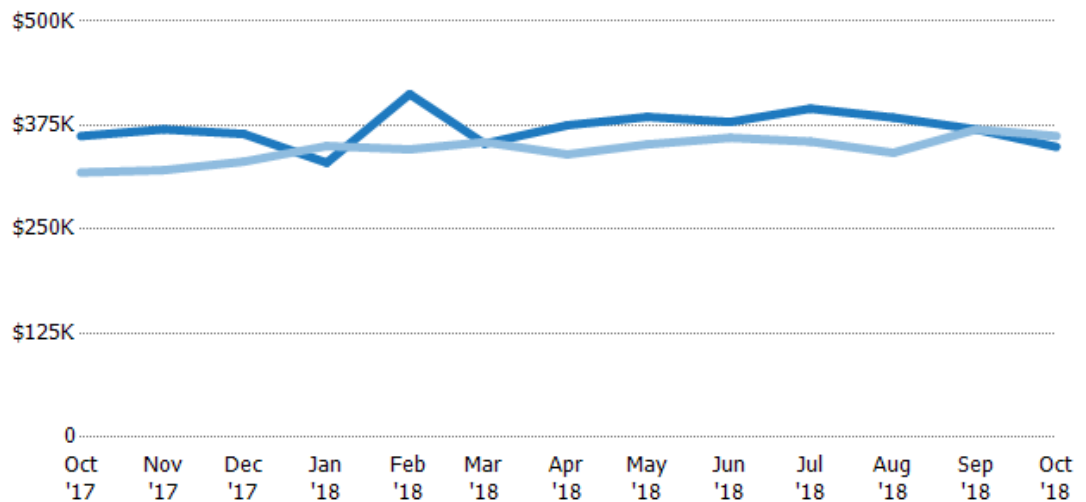
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

Custom Area: Yucaipa, CA 92399
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Oct '18	\$349K	-3.6%
Oct '17	\$362K	13.8%
Oct '16	\$318K	-0.4%



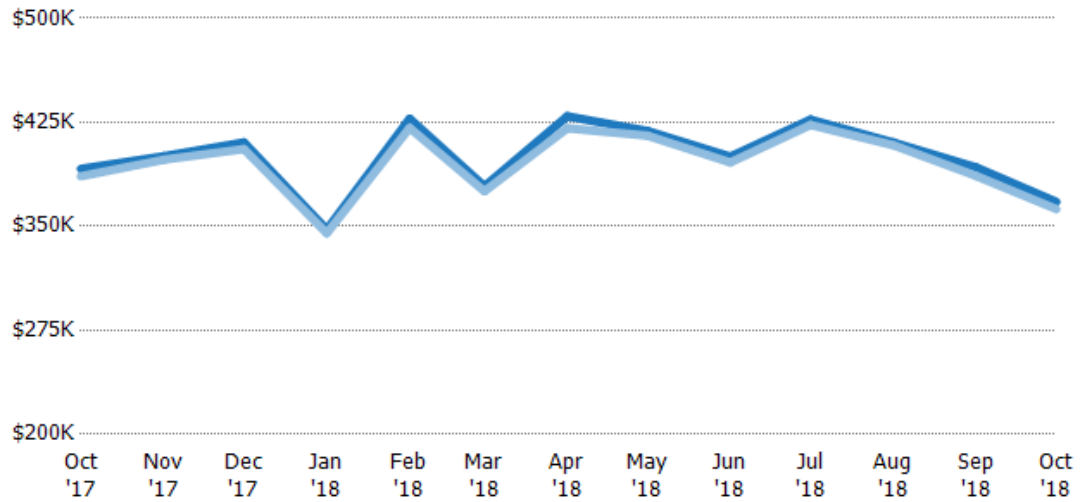
Current Year	\$362K	\$370K	\$365K	\$330K	\$412K	\$353K	\$375K	\$385K	\$379K	\$395K	\$384K	\$370K	\$349K
Prior Year	\$318K	\$321K	\$331K	\$350K	\$346K	\$355K	\$340K	\$352K	\$360K	\$355K	\$342K	\$370K	\$362K
Percent Change from Prior Year	14%	15%	10%	-6%	19%	-1%	10%	9%	5%	11%	12%	0%	-4%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

Custom Area: Yucaipa, CA 92399
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

Custom Area: Yucaipa, CA 92399
Saved Area
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

